



IANA connects members of the intermodal freight community with the resources and opportunities they need to stay informed, aligned and on the path to success.

WHAT VALUE DOES IANA OFFER?

Delivering Actionable Knowledge

Education: Acquire the most up-to-date and relevant industry information delivered through IANA's events, committees and task forces, webinars, print and digital publications, and web site.

Networking: Connect with existing and new colleagues, peers and customers through our events and our interactive and searchable member database.

Events: Accelerate your learning, increase your customer base, and develop practical solutions to your business through attendance, sponsorship and exhibiting.

Innovation: Engage with industry leaders on how they are helping advance the state of intermodal, now and in the future.

Communications: Leverage a variety of information tools to help keep you abreast of what is happening in the industry, as well as to help advance your business needs.

Discounts: Enjoy reduced fees on all of IANA's



IANA's roster of more than 1,000 corporate members includes railroads, ocean carriers, ports, intermodal truckers and over-the-road highway carriers, intermodal marketing and logistic companies, and suppliers to the industry. This breadth gives IANA a unique position within the intermodal community, one which is authoritative, holistic and able to effect change that benefits everyone.

products, programs and services.



Building a Unified Community

Mode Neutrality: Within the IANA family the only agenda is to further the intermodal industry's role and impact on freight transportation. We provide a forum that considers all viewpoints and develops consensus solutions to common industry challenges and business processes.

Committees & Task Forces: Expand your knowledge of the industry's most pressing issues and participate in the problem-solving process.

Advocacy: Collectively influence and shape the legislative and regulatory environment within which the intermodal industry operates.

Scholarship Program: Help develop future intermodal leaders. Over the past 10 years IANA has awarded more than \$1.8 million to universities to progress the education of the freight transportation industry's next generation of leaders.

Driving Industry Success

Recommended Practices: Be involved in developing consensus around practices that will benefit the industry. Improve your company's operations and M&R practices through IANA committee recommendations.

Business-to-Business: Actively participate in the platforms IANA provides to facilitate business, at events or through our other tools such as our online Intermodal Marketplace.

Visibility: Gain exposure for your company's products and services through advertising, sponsorship and exhibition opportunities.

Market Data: Take advantage of the latest in industry market intelligence through Intermodal Market Trends & Statistics Report to understand the market now and help you prepare for the future.

Information Services: Explore IANA's value-added services, including industry data and information delivery flows that facilitate business processes and enable transactions in the areas of environmental initiatives, risk management, safety and security.



For more information on IANA membership, visit www.intermodal.org/membership or contact Jim Morrow, Assistant Vice President of Membership at 301-982-3400, ext. 314 or jim.morrow@intermodal.org.

IANA is the face — and voice — of the intermodal freight community.