



IANA Member Benefits

Education: Learn from the most up-to-date and relevant industry information delivered through IANA's events, committees and task forces, webinars, publications and website.

Innovation: Be exposed to industry leaders and how they are helping advance the state of the practice now and into the future.

Advocacy: Collectively influence and shape the legislative and regulatory environment.

Business-to-Business: A forum to facilitate conducting business at IANA events and through other tools such as the Intermodal Marketplace.

Networking: Connect with existing and potential customers, colleagues and peers. There are significant networking opportunities at all IANA events.

Mode Neutrality: Within the IANA family the only agenda is to further the intermodal industry's role and impact in freight transportation. We provide a forum that considers all viewpoints and develops consensus solutions to common industry challenges and business processes.

Committees and Task Forces: Engage in the industry's most pressing issues of the day and participate in the problem-solving process.

Recommended Practices: Play a role in helping to develop and take advantage of implementing industry recommended practices.

Visibility: Gain exposure for your company's products and services through various advertising, sponsorship and exhibition opportunities.

Market Data: Take advantage of the latest in industry market intelligence through *Intermodal Market Trends & Statistics* to understand the market now and help you prepare for the future.

Information Services: IANA offers value added services through industry data and information delivery flows that assist in facilitating business processes and enabling transactions in the areas of environmental initiatives, risk management, safety and security.

Discounts: Members receive reduced fees for all of IANA's products, programs and services.

IANA Voting Membership Divisions

3PL — companies that act as shipping intermediaries that arrange, purchase and sell intermodal freight shipments

Marine — companies that provide freight transportation by water that has prior or subsequent movement by another transportation mode; also includes port authorities and port terminal operators

Motor Carrier — companies that provide truck transportation of freight that may or may not have a prior or subsequent movement by another mode of transportation

Rail — companies that provide intermodal rail transportation and associated intermodal terminal services

Supplier — companies that provide products or services other than transportation to any member of the association, covering a broad spectrum of service and product providers

Non-Voting Membership

allows the inclusion of other organizations and individuals with influence and interest in intermodal transportation

Associate — limited to government and the military, associations, shippers/receivers, the academic community, media and other related organizations

At-Large — limited to individuals employed by IANA member companies, At-Large members receive all the benefits of full membership except voting privileges

MEMBERSHIP APPLICATION

Contact Information

Company _____

Name _____

Title _____

Address _____

City/State/Zip _____

Phone _____

Email _____

Website _____

Business Information

Intermodal Revenue: \$ _____

Business Description – Please provide a brief description of your company's primary business activity.

Payment Information

Payment may be made by check or credit card. Membership dues are non-refundable. Applications containing credit card information may be faxed to 301-982-4815. Checks must be payable in U.S. funds and drawn on a U.S.-based bank.

Check Enclosed American Express MasterCard Visa

Dues Amount: \$ _____

Card # _____ Expiration Date _____

Name on Card _____

Signature _____

Membership Type/Division

VOTING MEMBERS – Select the division that best matches your company's primary business activity.

3PL Rail Division

Marine Division Supplier Division

Motor Carrier Division

NON-VOTING MEMBERS

Associate – limited to government and military, associations, shippers/receivers, the academic community, media and other related organizations

At-Large – individual must be employed by IANA member company

Schedule of Dues

Dues for voting members are based on the greater of intermodal revenues or expenses. Please consult the SCHEDULE OF DUES below to determine your annual dues amount. Enter that amount on the line below. Future dues are invoiced annually prior to the anniversary date.

INTERMODAL REVENUE/EXPENSE	DUES AMOUNT
VOTING MEMBERS:	
<input type="checkbox"/> Under \$1,000,000	\$350
<input type="checkbox"/> \$1,000,000 to \$5,000,000	\$550
<input type="checkbox"/> \$5,000,001 to \$15,000,000	\$800
<input type="checkbox"/> \$15,000,001 to \$25,000,000	\$1,300
<input type="checkbox"/> \$25,000,001 to \$50,000,000	\$1,800
<input type="checkbox"/> \$50,000,001 to \$100,000,000	\$2,300
<input type="checkbox"/> \$100,000,001 to \$150,000,000	\$2,800
<input type="checkbox"/> \$150,000,001 to \$200,000,000	\$3,000
<input type="checkbox"/> \$200,000,001 to \$250,000,000	\$5,000
<input type="checkbox"/> \$250,000,001 to \$500,000,000	\$10,000
<input type="checkbox"/> Over \$500,000,000	\$15,000
NON-VOTING MEMBERS:	
<input type="checkbox"/> Associate	\$125
<input type="checkbox"/> At-Large	\$125

Email/Fax Consent

On behalf of the organization specified above, I am authorized and hereby consent for the organization to receive emails or faxes sent by or on behalf of the Intermodal Association of North America – IANA, Uniform Intermodal Interchange & Facilities Access Agreement – UIIA, and/or Foundation for Intermodal Research and Education – FIRE.



IANA
INTERMODAL ASSOCIATION
OF NORTH AMERICA