

#### **MEETING MINUTES**

# THE INTERMODAL ASSOCIATION OF NORTH AMERICA OPERATIONS COMMITTEE MEETING

Tuesday, February 15, 2022 12:00 to 12:40 p.m. EST Virtual Meeting

#### **Call to Order**

The meeting was called to order at 12:03 p.m. by Committee Vice Chairman Mark McKendry of NFI Industries. IANA General Counsel Marc Blubaugh provided the anti-trust guidelines; a quorum was established as being present.

## Approval of the September 12, 2021 Minutes

Hampton Lee of South Carolina Ports Authority asked for approval of the September 12, 2021, meeting minutes. EJ Bronwasser of Milestone Equipment Holdings made the motion; it was seconded by Tolga Cankurtaran of NC State Ports Authority. The minutes were approved.

#### **Task Force and Working Group Reports**

#### Geofence Task Force

Chris Machut of SiteTrax.io by Netarus reminded the Committee that the Geofence Task Force's primary goal is to create, maintain and resolve any discrepancies in a standard compendium of intermodal geofences. Mr. Machut said the Task Force plans to reach out to facility owners in an attempt to collect their geofence information. Once collected, an initial study would be done to quantify the geofence differences, including rail and marine terminals. He said that members are encouraged to submit any geofence data they have for the Task Force's use.

#### Efficient Use of Drivers' Time on Terminal Working Group

Stephanie Bewick of NavTrac said the Working Group is writing a Task Force Charter to submit to the Committee for review. The Charter should be ready in time for a vote during the Operations Committee meeting at May's Business Meeting. Ms. Bewick also said that if anyone is interested in getting involved with the Working Group to get in touch with her or IANA staff.



# Railroad APIs Working Group

Jeremy Hayden of Union Pacific Railroad Company said the Working Group is reviewing a list of APIs that currently exist and adding items they would like to see in APIs. The group will meet to review the list and the next step will be to evaluate the capabilities of all the existing Class 1 railroads and other terminal operators that are interested in participating in the group. Mr. Hayden stated that any railroads or terminal operators that want to share their existing API capabilities can contact him to share that information.

#### **Old Business**

## **Container Weights & Loading**

Beth Pernerewski of IANA stated she's working with the Safety Committee leadership to recruit a leader from that Committee. Because Container Weights and Loading will be a joint Working Group with representation from both the Operations and Safety Committees, it's important to have leadership representing both Committees. Once the leaders are finalized, a meeting for the full Working Group will be scheduled.

#### Issue Prioritization

Mr. McKendry said in 2021 the Committee did a lot of work to group, categorize, and prioritize a list of issues seen as industry imperatives. With the start of a new year, it is a good time to go through the exercise of reprioritizing how to channel the Committee's energy. He said Committee members will receive an email with more information and next steps. Hal Pollard of IANA added that with everyone's busy schedules, it is important to focus on the critical issues where it's possible for a collective win for as many stakeholders as possible.

#### **New Business**

# **Proposal for Monthly Virtual Discussion Forums**

Mr. Pollard stated that the supply chain crisis, which is affecting everyone, has come up during previous Operations Committee meetings and in other venues. IANA is considering introducing a monthly call, in which members discuss issues and share experiences and responses. Mr. Pollard said the sessions won't be an opportunity to place blame but to raise awareness and discuss solutions. Mr. McKendry said there are a lot of respected leaders within the industry who can bring their collective knowledge to discuss recommendations and solutions to the real challenges that are facing



the industry. Walter Kemmsies of The Kemmsies Group and Carlos Santillán Doherty of ciaO Intermodal agreed that the discussions are a good idea.

# **Housekeeping and Adjournment**

Mr. Pollard reminded the Committee of various resources and educational opportunities available to them on IANA's website. He also reminded everyone that the Business Meeting in May will take place in person in Oak Brook, Illinois.

Mr. Santillán Doherty made a motion to adjourn the meeting; it was seconded by Mr. Kemmises. The meeting was adjourned at 12:38 p.m.

### **Roll Call**

| First Name     | Last Name   | Organization Name                               | Feb. Virtual Mtg. |
|----------------|-------------|---|-------------------|
| Matthew (Duke) | Acors       | Georgia Ports Authority                         |                   |
| Stephanie      | Bewick      | NavTrac   | Х                 |
| Gerry          | Bisaillon   | REMPREX, LLC                                    | Exc               |
| Ryan           | Bivinetto   | BlackBerry Radar                                |                   |
| Eric-Jan       | Bronwasser  | Milestone Equipment Holdings                    | Х                 |
| Paul           | Burgoyne    | Vantage Solutions, LLC                          |                   |
| Michael        | Burton      | C & K Trucking, LLC                             | Х                 |
| Tolga          | Cankurtaran | NC State Ports Authority                        | Х                 |
| Brad           | Carper      | Norfolk Southern Corporation                    |                   |
| Cami           | Catalano    | TTX Company                                     |                   |
| Mark           | Chandler    | US 1 Network                                    |                   |
| Jeffrey        | Chapman     | Union Pacific Railroad Company                  |                   |
| Quincy         | Chumley     | TTX Company                                     | Х                 |
| David          | Clifford    | Ventura Transfer Company                        | Х                 |
| Charles        | Connors     | H & M International Transportation, Inc.        |                   |
| John           | Daniels     | NavTrac   | Х                 |
| Danny          | Dever       | Railinc   | Х                 |
| Remy           | Diebes      | REMPREX, LLC                                    | Exc               |
| Bill           | Dietrich    | J.B. Hunt Transportation Services, Inc.         |                   |
| Michael        | Dougherty   | TRAC Intermodal                                 |                   |
| Jeffrey        | Dudenhefer  | North American Chassis Pool Cooperative (NACPC) | Х                 |
| Jennifer       | Edwards     | The Evans Network of Companies                  |                   |
| Tim            | Erion       | FlexiVan  |                   |



| First Name  | Last Name   | Organization Name                         | Feb. Virtual Mtg. |
|-------------|-------------|---|-------------------|
| Sal         | Ferrigno    | SSA Terminals                             |                   |
| James       | Fitzgerland | TTX Company                               | x                 |
| Carl        | Francis     | Consolidated Chassis Management, LLC      |                   |
| Joey        | Frederick   | TOPLIFT North America                     | Х                 |
| Alan        | Garcia      | Konecranes                                | x                 |
| Sean        | Goff        | REMPREX, LLC                              |                   |
| Nate        | Graglia     | Wallport Transit Xpress, Inc.             | X                 |
| Gordon      | Graham      | CN  | Х                 |
| Jeff        | Grahovec    | APL Logistics                             | x                 |
| Dan         | Grenemyer   | Altus Receivables Management              |                   |
| Becky       | Hamilton    | CSX Transportation                        |                   |
| William     | Hamlin      | Gray Wolf Group LLC                       |                   |
| Nick        | Hawkins     | Union Pacific Railroad Company            | x                 |
| Jeremy      | Hayden      | Union Pacific Railroad Company            | Х                 |
| David       | Hensal      | Eagle Systems, Inc.                       |                   |
| Joseph      | Hite        | CIE Manufacturing, Inc.                   |                   |
| Clemens     | Horacek     | Kuenz America Inc.                        | 1                 |
| Jenny       | Johnson     | Intermodal Support Services, Inc.         | Х                 |
| Bill        | Jones       | TTX Company                               | X                 |
| Ron         | Joseph      | DCLI                                      | Х                 |
| Walter      | Kemmsies    | The Kemmsies Group                        | X                 |
| Stevenson   | Kemp        | South Carolina Ports Authority            |                   |
| Ryan        | Kornke      | Ports America                             |                   |
| Jillian     | Krupko      | TTX Company                               | x                 |
| Adam        | Lamarr      | Norfolk Southern Corporation              |                   |
| Hampton     | Lee         | South Carolina Ports Authority            | x                 |
| Jim         | Lee         | Transmodal Solutions LLC                  |                   |
| Kevin       | Lhotak      | Reliable Transportation Specialists, Inc. |                   |
| Phil        | Lucier      | FlexiVan                                  |                   |
| Chris       | Machut      | SiteTrax.io by Netarus                    | Х                 |
| Mark        | McKendry    | NFI Industries                            | X                 |
| David       | Miller      | The Marino Group                          | Х                 |
| Ken         | O'Brien     | Gemini Shippers Group                     | x                 |
| Mike        | Pagel       | BNSF Railway                              | X                 |
| Lynda       | Parillo     | NASCENT Technology, LLC                   | x                 |
| Manohar     | Patwardhan  | Intelistics Corp.                         | Х                 |
| Albert      | Perez       | BNSF Railway                              | Х                 |
| Chad        | Peterson    | DCLI                                      | Х                 |
| Christopher | Plaat       | BlackBerry Radar                          | Exc               |
| Theodore    | Prince      | Tiger Cool Express, LLC                   | Exc               |
| Jennifer    | Reiser      | Kansas City Southern                      |                   |



| First Name  | Last Name            | Organization Name                      | Feb. Virtual Mtg. |
|-------------|----------------------|--|-------------------|
| Julio       | Rodriguez            | Thermo King Corporation                | х                 |
| Pete        | Russo                | Decisiv, Inc.                          |                   |
| Carlos      | Santillan<br>Doherty | CiaO   Intermodal                      | х                 |
| James       | Shondel              | REMPREX, LLC                           |                   |
| Jason       | Slegers              | DCLI                                   |                   |
| Rob         | Stephenson           | TCW, Inc.                              |                   |
| John        | Stringer             | BNSF Logistics                         | х                 |
| Eddie       | Sullivan             | Versiant                               | х                 |
| Martin      | Summers              | Consolidated Chassis Management, LLC   | Х                 |
| Louis       | Testa                | TRAC Intermodal                        | х                 |
| Laura       | Theveniau            | BlueCargo                              |                   |
| Troy        | Tibbetts             | XPO Logistics                          |                   |
| Matthew     | Wafer                | Union Pacific Railroad Company         | х                 |
| Christopher | Waters               | Norfolk Southern Corporation           | х                 |
| Jay         | Windsor              | Virginia International Terminals, Inc. |                   |
| Matthew     | Wittemeir            | INFORM Software Corporation            | Х                 |
| Jeremy      | Worley               | FYX, Fleet Roadside Assistance         |                   |